

Peter Gregory
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EDUCATION

UNIVERSITY OF LEEDS

B.S (Hons) Business Economics (Int) Expected class 2.1

- Key Modules: Econometrics, International Banking and Finance, Monopoly and Competition.

UNIVERSITY OF CALIFORNIA LOS ANGELES

Summer 2011

- Education Abroad Program, Economics - Distinction 2009/2010

JFS, London

- A-Levels – Economics A, English Literature A, History A
GCSE – 3A*'s, 5A's, 1B (Including English, Science and Maths at grade A or above)
- 2007-2010

EXPERIENCE

PROCTER & GAMBLE, London

Customer Business Development Intern

28/6–3/92010

- Completed three major projects to tight deadlines in a pressurized working environment.
- Built collaborative relationships with team members, senior managers and external contacts.
- Analysed online sales data to develop a set of recommendations for the Sainsbury's Online team, which had the potential to maximize return on investment by £107,500.

ATTENTION TO FINANCE GROUP

London, England

Junior Analyst and Administrative Assistant

Summer 2009

- Recognised for identifying inconsistencies through data analysis in an effort to balance accounts for high profile clients.
- Investment Planning and portfolio analysis
- Developed new waste management/ recycling initiative for the company.

SIFE UK (Students In Free Enterprise)

Leeds, England

Team Leader of Finance Project

Academic year 2008/09

- Managed a team of 10 people
- Identified problems and presented solutions to families and students in Leeds on the best ways to keep track of their monthly expenditure and how to save money on their bills.
- This position enhanced my teamwork, communication and leadership skills. I was able to apply my economic knowledge gained at University to real life situations.

BLAKES PUBLISHING HOUSE

London, England

Sales Executive

Summer 2008 and 2009

- Supported Sales Team in meeting targets.
- Initiated lead generation and management of calling campaigns.
- Achieved Salesman of the week and increased revenue by £15,000.
- Enhanced my negotiation, communication and sales skills by liaising with clients.

AWARDS

- Leeds University Business School Dean's Prize
- General Electric Scholar Leader
- Stuart Young Award for Academic achievement

ADDITIONAL INFORMATION

- Events Director, Undergraduate Student Association Council (USAC)
- Leeds Student Ambassador at South California Leeds Alumni event held in Los Angeles
- Leeds Student Ambassador at Monetary Policy Committee (MPC) seminar held at Leeds University
- Captain of UCLA international football team
- Good Knowledge of MS Word, Excel, PowerPoint and the internet